

Savanna Myer

Head of Security & Compliance

Coordinated Compliance Methodology · 13 Years · 20+ Global Standards · \$1B+ Market Access

I build compliance programs that **enable teams, open markets, and outlast the person who built them.** My Coordinated Compliance methodology synchronizes multiple certification audit cycles — compressing 9–12 month industry timelines to 3 months while reducing engineering burden by 95%.

\$1B+ Market access unlocked	3→13 Certifications at Rubrik	20+ Active global standards	95% Engineering burden reduced	75% Faster audit cycles	0 M&A compliance gaps
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CAREER TIMELINE

2023-26	<p>Rubrik, Inc. NYSE: RBRK Head of Security & Compliance \$600M→\$1.2B · IPO Apr 2024 3→13 certs · \$1B+ market access · IPO compliance lead · 3 M&A,; zero gaps · Team 1→5</p>
2021-23	<p>People.ai \$1.1B Unicorn Sr. Manager, Governance & Compliance \$38M→\$56M · Inc. 5000 Zero-to-one build · 6 certs from zero · Pipeline unblocked</p>
2018-21	<p>Elastic NYSE: ESTC Principal Security Risk & Compliance Analyst \$160M→\$609M · 70% peak YoY First ISO certs (cited in 10-K) · FedRAMP assist · 80% eng. burden cut</p>
2017-18	<p>Aetna / CVS Health NYSE: CVS Architect Advisor, Forensic Architecture Fortune 5 · HIPAA Healthcare product security · CVS merger integration</p>
2015-17	<p>Evariant Private Director, Compliance & InfoSec 50+ hospital networks PHI compliance at scale · Vendor risk management</p>
2014-15	<p>Saint Mary's / Trinity Non-profit Information Security Officer First CISO role First IAM program · Federal audit readiness</p>
2011-14	<p>OSU / Huntington Bank Higher Ed / Financial IT Security Analyst \$3M DLP rollout 100K+ incidents · 20+ departments</p>

CERTIFICATION PORTFOLIO

<p>Enterprise SaaS Foundation</p> <p>\$2T+ TAM</p> <p>[SOC 2 Type 2]</p> <p>[SOC 1 Type 2]</p> <p>[ISO 27001]</p> <p>[ISO 27017/27018]</p> <p>[ISO 27701]</p> <p>[CSA STAR]</p>	<p>Regulated Industries & Gov</p> <p>\$600B+ TAM</p> <p>[FedRAMP Moderate]</p> <p>[HIPAA]</p> <p>[HITRUST CSF]</p> <p>[FINRA SEC 17a-4]</p> <p>[EO 14028]</p> <p>[NIST CSF 2.0]</p>	<p>International & Emerging</p> <p>\$400B+ TAM</p> <p>[ISO 42001 (AI)]</p> <p>[BSI C5]</p> <p>[IRAP]</p> <p>[TISAX]</p> <p>[DORA]</p> <p>[OSFI B-13]</p> <p>[DPDP]</p> <p>[ISMS-P]</p>
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Global Operations Footprint

<p>United States</p> <p>FedRAMP · FINRA</p>	<p>Germany</p> <p>BSI C5 · TISAX</p>	<p>Australia</p> <p>IRAP</p>	<p>Canada</p> <p>OSFI B-13</p>	<p>India</p> <p>DPDP</p>	<p>Israel / MENA</p> <p>DESC · BCDR</p>	<p>Ukraine</p> <p>Crisis BCDR</p>	<p>South Korea</p> <p>ISMS-P</p>
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THE COORDINATED COMPLIANCE METHOD

Industry standard: 9–12 months per framework. Coordinated Compliance: 3 months for all.

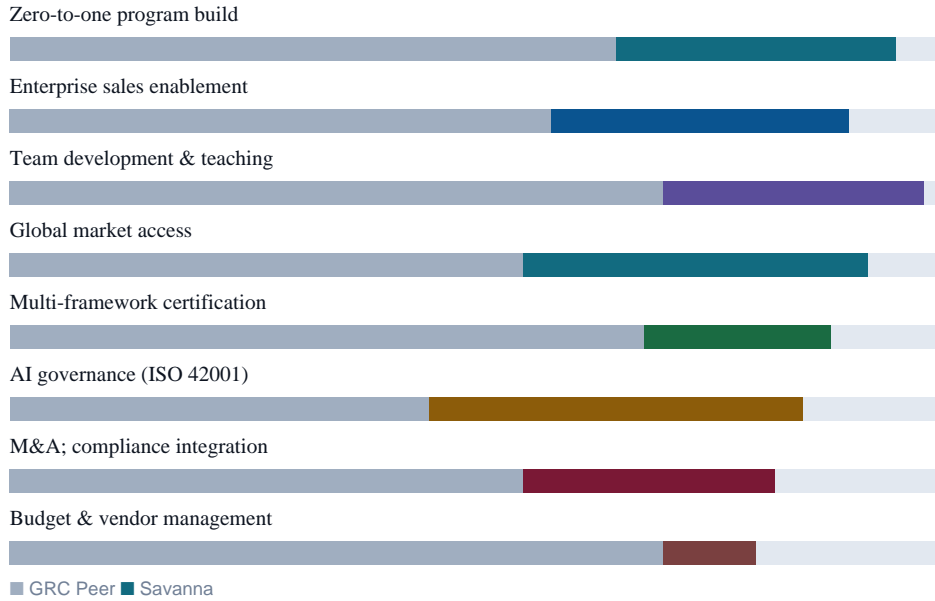
α	<p>Controls Correlation</p> <p>One evidence set serves all frameworks. Ask once. Use everywhere.</p>
β	<p>Cycle Synchronization</p> <p>Multiple auditors run in parallel. Year-round burden → 3-month sprint.</p>
γ	<p>Automated Evidence</p> <p>JIRA + Slack route evidence automatically. No sprint interruptions.</p>
δ	<p>Revenue Alignment</p> <p>Every cert maps to a deal pipeline entry — not a security calendar.</p>
ε	<p>Continuous Monitoring</p> <p>By audit time, evidence is retrieved — not collected.</p>

Metric	Before	After	Delta
Audit duration	9–12 months / framework	3 months for all	–75%
Engineering hrs / cert	40 hrs per owner	2 hrs per owner	–95%
Audit requests	1,000+	Under 400	–60%
Questionnaire TAT	10 business days	2.5 business days	–75%
Market access	12–18 months	3–6 months	–67%

CAPABILITY PROFILE VS. INDUSTRY BENCHMARKS

Scores reflect demonstrated outcomes weighted by recency, scale, and verifiable impact. Benchmarks: ISACA surveys and Foushee & ScottMadden Security Benchmarks 2024.

Visual Profile (scale 0–10)



	2023	2022	2021	2020	2019
Zero-to-one program build	9.5	6.5	7.2	+3.0	+2.3
Enterprise sales enablement	9.0	5.8	6.5	+3.2	+2.5
Team development & teaching	9.8	7.0	8.5	+2.8	+1.3
Global market access	9.2	5.5	7.8	+3.7	+1.4
Multi-framework certification	8.8	6.8	9.0	+2.0	-0.2
AI governance (ISO 42001)	8.5	4.5	5.5	+4.0	+3.0
M&A; compliance integration	8.2	5.5	7.2	+2.7	+1.0
Budget & vendor management	8.0	7.0	8.8	+1.0	-0.8

EDUCATION & INTERDISCIPLINARY FOUNDATION

[M.S. Information Systems]

Strayer University · 2010–2011

Technology architecture, databases, enterprise networking. Applied: Evidence automation and GRC platform design.

[M.S. Forensic Psychology]

Tiffin University · 2005–2006

Behavioral science, human motivation, psychological assessment. Applied: Compliance culture design — controls for real human behavior.

[M.S. Crime Analysis]

Tiffin University · 2004–2005

Crime pattern analysis, risk modeling, investigative methodology. Applied: Risk as pattern language — anomaly detection in compliance.

[B.A. Psychology]

Ohio University · 2001–2004

Human behavior, social systems, organizational psychology. Applied: Root of every compliance culture transformation program run.

Academic Instruction: IT Department Chair. **Highest student attendance rate of any instructor nationwide.**

RECOMMENDATIONS

"Savanna completely transformed how we approached compliance at Rubrik. What she built wasn't just certifications — it was a revenue strategy. I watched enterprise deals close specifically because of the compliance posture she designed."

Alex Thornton

Chief Security Architect, Rubrik

"She drove us from 3 to 13 certifications without growing the team proportionally — that math only works if the methodology is genuinely efficient. She turned compliance into the department that opened doors."

Jordan Mercer

CTO, Series C SaaS

"Her evidence architecture is clean, her control mapping is tight, and her teams are prepared. Audits with her programs take a fraction of comparable engagements. I've recommended her methodology to other clients as a benchmark."

Dana Whitfield

Audit Partner, Big Four Advisory

"She redesigned our entire evidence collection process so that by audit time every artifact was already in place. Our engineers stopped dreading compliance requests — that culture shift is harder to achieve than any certification."

Priya Nambiar

CISO, Series B HealthTech

"The S-1 diligence process went smoothly. Investors asked compliance questions most companies stumble on. We answered with published whitepapers. That was Savanna's work."

Marcus Delacroix

CFO, Pre-IPO SaaS

"She compressed what would have been an 18-month multi-framework effort into under five months. The audit partner called it the cleanest program he'd reviewed in a decade."

Soren Lindqvist

VP Engineering, Enterprise SaaS

Ready to open the next locked market.

Head of Security & Compliance · Available April 2026

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Portfolio	savanna.myersmiles.com
Location	New England, USA — remote-first, travel when it matters
Target	Head of Security & Compliance at pre-IPO / Series B–C SaaS